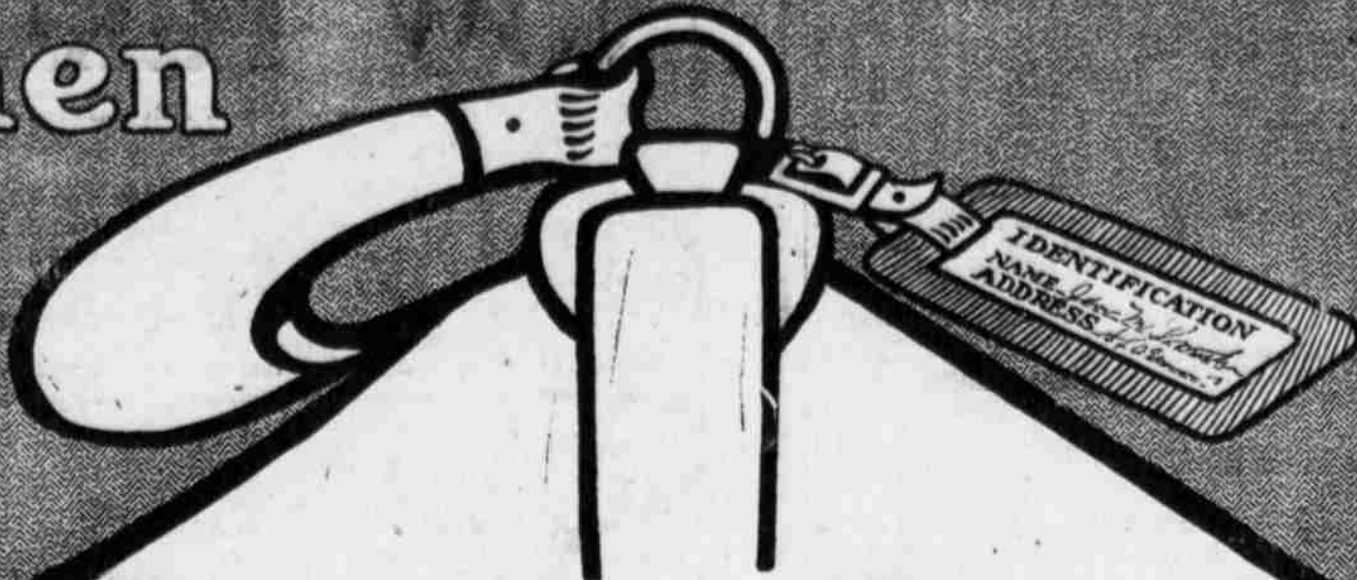


# Salesmen Who Smoke Tuxedo

# Never Lose Their Grip

J. A. GOODPASTURE  
Salesman for Morgan & Hamilton Co.,  
Bristol, Va.

"TUXEDO is a pleasant and satisfying smoke. One realizes they are smoking real tobacco, yet it is mild and mellow—anyhow that has been my experience after smoking it for years."

J. A. GOODPASTURE.

JOHN B. MORGAN  
Salesman for Morgan & Hamilton Co.,  
Nashville, Tenn.

"Am convinced that TUXEDO is the best tobacco I ever used. No trouble to find it, as it is everywhere."

JOHN B. MORGAN.

C. W. MOORMAN  
State Manager for Tuxedo Chemical Co.,  
Louisville, Ky.

"I have been a constant user of TUXEDO for ten years and find it suits my taste better than any other tobacco I can get."

C. W. MOORMAN.

FRANK MAY  
Press & City Salesman for Frank May  
& Son, Brokers, Knoxville, Tenn.

"When I am tired after a hard day's work, and things have not gone just right, I inadvertently turn to my pipe of TUXEDO for comfort and refreshment."

FRANK MAY.

E. L. CAMPBELL  
Knoxville, Tenn.

"A traveling man is continually urged to try different kinds of tobacco. I've tried a lot of them, but I come back to TUXEDO in the end. It seems to grow sweeter and more delicious every year."

E. L. CAMPBELL.

J. O. HALL  
Salesman for Skinner Mfg. Co.,  
Chattanooga, Tenn.

"All over my territory I see TUXEDO on every merchant's shelf; it looks like the whole world is trying to smoke TUXEDO. I never saw a brand make such a hit with the smokers. Well, of course, TUXEDO is superior in every sense, and every man wants the best that he can buy for his money. I can't see any other reason."

J. O. HALL.

TOM G. MALLON  
Salesman for United States Elec. Supply Co., Chattanooga, Tenn.

"TUXEDO keeps me company on many a long ride, and what would be lonesome evenings if it wasn't for 'TUX.' It's always reliable—always pleases my taste and never bites or stings."

TOM G. MALLON.

M. G. KEOWN  
Salesman for Armour & Co.,  
Chattanooga, Tenn.

"When they see me coming in at the door, the clerk reaches for that old green can. Yes, it is that and nothing else. No sir, I would never sacrifice that good, sweet, mellow taste for any flavor I have ever found in any other can tobacco. Yes, it is 'TUX' or go until I find it."

M. G. KEOWN.

J. P. JONES  
Salesman for the Mohr Mfg. Co.,  
Chattanooga, Tenn.

"I have smoked a good many tobaccos, but never found one equal to TUXEDO for mildness, sweetness and solid comfort. I've stopped trying the others—what's the use?" J. P. JONES.

## Live Wires of the Road Smoke and Endorse Tuxedo

The Perfect Tobacco for Pipe and Cigarette

There never was another tobacco like Tuxedo—none so sweet and mild, none so satisfying and comforting.

And the big reason is the *original* "Tuxedo Process." After the choice, ripe leaf for Tuxedo has been thoroughly mellowed by nature, that wonderful secret "Tuxedo Process" removes every particle of bite and makes Tuxedo the most *enjoyable* smoke that can possibly be produced.

You try Tuxedo for a week. The guarantee plainly printed in the top of each tin says that Tuxedo must be *entirely satisfactory* to you, or your money back.

THE AMERICAN TOBACCO COMPANY, Inc.



Made in LOUISVILLE, KY.  
Famous green tin, with gold  
lettering, curved to fit pocket 10c  
In Tin Humidors, 40c and 80c  
In Glass Humidors, 50c and 90c

W. D. WILLIAMS  
Salesman for John T. Milliken & Co.,  
Nashville, Tenn.

"I have smoked lots of different tobaccos, and am now using TUXEDO. It is the best yet."

W. D. WILLIAMS.

J. E. CASEY  
Salesman for Robinson Notion & Specialty Co., Chattanooga, Tenn.

"The tobacco that's worth while is the tobacco that brings a smile when everything goes wrong. Yes, you know it's that old 'TUX' that word we have been seeing on every bill poster, in every show window; yes, in fact every nook and corner of the earth. Get on the 'booster's' train and join the 'cheerful band,' leaving all those old grouches and frowns behind you. It's all said and done if you will only get in line and smoke TUXEDO. Good-bye."

J. E. CASEY.

GEO. S. McCARTY  
Salesman for Kelly Cigar Co.,  
Chattanooga, Tenn.

"TUXEDO for me first, last and all time to come."

GEO. S. McCARTY.

BLUFORD NAPOLEON  
RICHARDS  
Salesman for Cedar City Mills,  
Lebanon, Tenn.

"I never knew what pipe pleasure was until I got on to TUXEDO. Gee, but it is great, I cheerfully recommend it to my friends."

BLUFORD NAPOLEON RICHARDS.

TOM BRAY  
Salesman for C. T. Clark & Son,  
Nashville, Tenn.

"I have found TUXEDO tobacco one of the sweetest flavored and finest tobaccos for pipe I ever smoked. I don't see how men who desire a 'Quality' smoke for the pipe can pass it by."

TOM BRAY.

C. E. STOOPS  
Mgr. Stoops Bill Posting & Adv. Co.,  
Chattanooga, Tenn.

"For a few months I tried another kind of tobacco, but now I've come back to TUXEDO. No other tobacco has that delicious TUXEDO flavor, and TUXEDO makes good on its promise—it never bites my tongue, no matter how much I smoke of it."

C. E. STOOPS.

H. C. THOMPSON  
Salesman for Chattanooga Coffee Co.,  
Chattanooga, Tenn.

"When dull business cares grate heavily on my nerves, I smoke TUXEDO, because it brings prosperity and happiness to me."

H. C. THOMPSON.

S. M. MARSHALL  
Salesman for Cash Melton Hardware  
Company.

"There is something about TUXEDO that makes it different from any other tobacco. I suppose it's the 'TUXEDO Process' that I've read so much about. TUXEDO is the only brand I smoke."

S. M. MARSHALL.